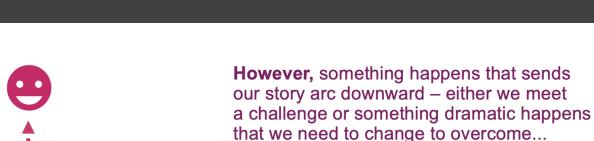
## COMMUNICATING IN COMPELLING, EFFECTIVE AND ENGAGING WAYS DURING A CRISIS

## THE STORY FRAMEWORK



**Finally,** we arrive at a "new normal" because we've changed.



Therefore, we have reached a dramatic point where a change/ transformation occurs and the arc begins its upward trajectory...



## HOW TO CRAFT YOUR OWN STORY

- Know your audience.
  Differentiate your story based on your audience.
- 2. Craft the big idea and call to action. We want to tell a story about "X"... so that "Y."
- 3. Put the story together using the story arc. Really great stories don't follow a straight line – they embrace the ups and downs.



